

Notification of Intention to Award

Note: Business/ working days will be as per Government of Mizoram.

DATE OF TRANSMISSION: This Notification is sent by: *email* on 01 April 2021 at 3:00 PM

Notification of Intention to Award

Client: *Department of Health and Family Welfare, Government of Mizoram*

Contract title: *Consultancy services for Developing Strategy and Management Framework for Human Resources for Health (HRH) under MHSSP*

Country: *India*

Loan No. /Credit No. /Grant No.: *9227-IN*

RFP No: *IN-DOHFW-201460-CS-QCBS*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period.

During the Standstill Period you may:

- a) request a debriefing in relation to the evaluation of your Proposal,
and/or
- b) submit a Procurement-related Complaint in relation to the decision to award the contract.

1. The successful Consultant

IQVIA Consulting and Information Services India Private Limited
10th Floor Hindustan Times Building, KG Marg, Connaught Place, New Delhi- 110001

Contract price: INR 2,53,07,000 Excluding all indirect local taxes in accordance with ITC 16.3 in the Data Sheet

2. Short listed Consultants:

In response to the RFP, the following 3 Consulting Firms submitted their proposals

Sl. no.	Name of the Consultants
1	IQVIA Consutling and Information Services Private Ltd Hindustan Times Building, K.G Marg Connaught Place, New Delhi - 110001
2	Ernst & Young LLP 15 th Floor. The Ruby, 29 Sonapati Bapat Marg(W), Mumbai, Maharashtra - 400028
3	Octavo Solutions Pvt Ltd. G-27, Lower Ground, Kailash Colony, New Delhi – 110048

Three firms submitted and technical evaluation results are:

Sl.No.	Name of the Consultants	Technical Score	Remarks
1.	Ernst & Young LLP 15 th Floor. The Ruby, 29 Sonapati Bapat Marg(W), Mumbai, Maharashtra - 400028	84	Qualified
2.	IQVIA Consutling and Information Services Private Ltd Hindustan Times Building, K.G Marg Connaught Place, New Delhi - 110001	82	Qualified
3.	Octavo Solutions Pvt Ltd. G-27, Lower Ground, Kailash Colony, New Delhi - 110048	77	Qualified

Name of Consultant	Submitted Proposal	Overall technical scores	Financial Proposal Read out price	Evaluated Financial Proposal price	Combined score and ranking										
IQVIA Consulting and Information Services India Private Ltd	Yes	<p>Part A: Mandatory Criteria: 1. The agency must have at least ten (10) years' experience in the business of providing similar nature consultancy services in Health Sector: Meets the requirement 2. The agency must have achieved minimum annual turnover of INR 1.2 crore or more in any of the last three (3) completed financial years: Meets the requirement</p> <p>Part B: Evaluation Criteria: Criterion (A): Specific Experience of the Consultants relevant to the assignment: 9 Criterion (B): Adequacy of the proposed Methodology and Work Plan in responding to the TOR: 18</p> <table border="1" data-bbox="551 847 1267 991"> <thead> <tr> <th>Sub-Criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>(a) Technical approach and Methodology:</td> <td>8</td> </tr> <tr> <td>(b) Work plan:</td> <td>7</td> </tr> <tr> <td>(c) Organization and staffing:</td> <td>3</td> </tr> </tbody> </table>	Sub-Criteria	Score	(a) Technical approach and Methodology:	8	(b) Work plan:	7	(c) Organization and staffing:	3	2,52,99,300	2,53,07,000	82.95		
Sub-Criteria	Score														
(a) Technical approach and Methodology:	8														
(b) Work plan:	7														
(c) Organization and staffing:	3														
		<p>Criterion (C): Key Professional Staff qualification and competence for the assignment: 55 Sub-criterion:</p> <table border="1" data-bbox="770 1098 1028 1299"> <thead> <tr> <th colspan="2">Score</th> </tr> </thead> <tbody> <tr> <td>K-1</td> <td>21</td> </tr> <tr> <td>K-2</td> <td>12</td> </tr> <tr> <td>K-3</td> <td>11</td> </tr> <tr> <td>K-4</td> <td>11</td> </tr> </tbody> </table>	Score		K-1	21	K-2	12	K-3	11	K-4	11			
Score															
K-1	21														
K-2	12														
K-3	11														
K-4	11														
		Total score: 82													

Name of Consultant	Submitted Proposal	Overall technical scores	Financial Proposal Read out price	Evaluated Financial Proposal price	Combined score and ranking										
Octavio Solutions Pvt. Ltd	Yes	<p>Part A: Mandatory Criteria: 1.The agency must have at least ten (10) years’ experience in the business of providing similar nature consultancy services in Health Sector: Meets the requirement</p> <p>2. The agency must have achieved minimum annual turnover of INR 1.2 crore or more in any of the last three (3) completed financial years: Meets the requirement</p> <p>Part B: Evaluation Criteria: Criterion (A): Specific Experience of the Consultants relevant to the assignment: 6</p> <p>Criterion (B): Adequacy of the proposed Methodology and Work Plan in responding to the TOR: 16.5</p> <table border="1" data-bbox="551 826 1267 970"> <thead> <tr> <th>Sub-Criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>(a) Technical approach and Methodology:</td> <td>7</td> </tr> <tr> <td>(b) Work plan:</td> <td>6.5</td> </tr> <tr> <td>(c) Organization and staffing:</td> <td>3</td> </tr> </tbody> </table>	Sub-Criteria	Score	(a) Technical approach and Methodology:	7	(b) Work plan:	6.5	(c) Organization and staffing:	3	2,49,70,000	2,19,58,000	81.60		
Sub-Criteria	Score														
(a) Technical approach and Methodology:	7														
(b) Work plan:	6.5														
(c) Organization and staffing:	3														
		<p>Criterion (C): Key Professional Staff qualification and competence for the assignment: 54.5 Sub-criterion:</p> <table border="1" data-bbox="875 1078 1133 1283"> <thead> <tr> <th colspan="2">Score</th> </tr> </thead> <tbody> <tr> <td>K-1</td> <td>20.5</td> </tr> <tr> <td>K-2</td> <td>11.5</td> </tr> <tr> <td>K-3</td> <td>11</td> </tr> <tr> <td>K-4</td> <td>11.5</td> </tr> </tbody> </table>	Score		K-1	20.5	K-2	11.5	K-3	11	K-4	11.5			
Score															
K-1	20.5														
K-2	11.5														
K-3	11														
K-4	11.5														
		Total score: 77													

Name of Consultant	Submitted Proposal	Overall technical scores	Financial Proposal Read out price	Evaluated Financial Proposal price	Combined score and ranking										
Ernst & Young LLP	Yes	<p>Part A: Mandatory Criteria: 1.The agency must have at least ten (10) years’ experience in the business of providing similar nature consultancy services in Health Sector: Meets the requirement 2. The agency must have achieved minimum annual turnover of INR 1.2 crore or more in any of the last three (3) completed financial years: Meets the requirement</p> <p>Part B: Evaluation Criteria: Criterion (A): Specific Experience of the Consultants relevant to the assignment: 8 Criterion (B): Adequacy of the proposed Methodology and Work Plan in responding to the TOR: 19</p> <table border="1" data-bbox="548 791 1267 933"> <thead> <tr> <th>Sub-Criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>(a) Technical approach and Methodology:</td> <td>8</td> </tr> <tr> <td>(b) Work plan:</td> <td>7</td> </tr> <tr> <td>(c) Organization and staffing:</td> <td>4</td> </tr> </tbody> </table>	Sub-Criteria	Score	(a) Technical approach and Methodology:	8	(b) Work plan:	7	(c) Organization and staffing:	4	3,38,85,000.00	3,38,85,000.00	80.16		
Sub-Criteria	Score														
(a) Technical approach and Methodology:	8														
(b) Work plan:	7														
(c) Organization and staffing:	4														
		<p>Criterion (C): Key Professional Staff qualification and competence for the assignment: 57 Sub-criterion:</p> <table border="1" data-bbox="817 1045 1075 1262"> <thead> <tr> <th colspan="2">Score</th> </tr> </thead> <tbody> <tr> <td>K-1</td> <td>20</td> </tr> <tr> <td>K-2</td> <td>12.5</td> </tr> <tr> <td>K-3</td> <td>12</td> </tr> <tr> <td>K-4</td> <td>12.5</td> </tr> </tbody> </table>	Score		K-1	20	K-2	12.5	K-3	12	K-4	12.5			
Score															
K-1	20														
K-2	12.5														
K-3	12														
K-4	12.5														
		Total score: 84													

3. How to request a debriefing [This applies only if your proposal was unsuccessful as stated above]

DEADLINE: The deadline to request a debriefing expires at midnight on 7th April 2021, 3:00 PM.

You may request a debriefing in relation to the results of the evaluation of your Proposal. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Consultant, contact details; and address the request for debriefing as follows:

Attention: *[insert full name of person, if applicable]*

Title/position: *[insert title/position]*

Agency: *[insert name of Client]*

Email address: *[insert email address]*

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

4. How to make a complaint DEADLINE: The deadline for submitting a Procurement-related Complaint challenging the decision to award the contract expires on midnight, 16th April, 2021, 3:00PM

Provide the contract name, reference number, name of the Consultant, contact details; and address the Procurement-related Complaint as follows:

Attention: *[insert full name of person, if applicable]*

Title/position: *[insert title/position]*

Agency: *[insert name of Client]*

Email address: *[insert email address]*

[At this point in the procurement process] [Upon receipt of this notification] you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

Further information:

For more information see the “Procurement Regulations for IPF Borrowers (Procurement Regulations) (Annex III).” You should read these provisions before preparing and submitting your complaint. In addition, the World Bank’s Guidance “How to make a Procurement-related Complaint” provides a useful explanation of the process, as well as a sample letter of complaint.

In summary, there are four essential requirements:

1. You must be an ‘interested party’. In this case, that means a Consultant who has submitted a Proposal in this selection process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the deadline stated above.
4. You must include, in your complaint, all of the information required by the Procurement Regulations (as described in Annex III).
5. **Standstill Period DEADLINE: The Standstill Period is due to end at midnight on 16th April 2021, 3:00 PM.** The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award. The Standstill Period may be extended. This may happen where we are unable to provide a debriefing within the five (5) Business Day deadline. If this happens, we will notify you of the extension. If you have any questions regarding this Notification, please do not hesitate to contact us.

On behalf of *Project Director, MHSSP, Aizawl, Mizoram*:

Signature:  _____

Name: Dr Eric Zomawia

Title/position: Project Director, MHSSP

Telephone: 8415099133

Email: wb.mhssp@gmail.com